



New Revenue on the Horizon

Wednesday, July 10, 1:00 P.M.—3:30 P.M. | Caesar's Palace | Room: TBD

Agenda

1:00-1:15pm Welcome and Introductions

- **Bill Jasien**, Executive Chairman, NACo Financial Services

1:15-1:30pm Presentation

- Video
- Prezi Presentation
- Various State Debt Setoff Processes & New Program Implementation
- **Spencer Bridgers**, Revenue Recovery Director, NACo Financial Services

**Need projector with laptop connection and strong internet connection. AV should have ability to show video and sound*

1:30-2:00pm Panel

- **Spencer Bridgers**, Revenue Recovery Director, NACo Financial Services
- **David Thompson**, Revenue Recovery Senior Consultant, NACo Financial Services
- **Rebecca Troutman**, Revenue Recovery Consultant, NACo Financial Services

2:00-2:15pm Q & A

**Need 2 handheld microphones – NACo team will walk around the room and answer questions*

2:15-2:30pm Break

2:30-3:15pm Interactive Learning Exercise in Small Groups

Based on the presentation, the room will be broken into 4 large teams. The teams will compete against each other in a Las Vegas style game that will educate the group on various debt collection statistics.

3:15-3:30pm Interactive Polling & Discussion on Additional Collection Mechanisms

**Attendees will be encouraged to participate in the poll via their phones or laptops. Wifi/phone service in room will be necessary*

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